

From: Fremont Bank <locks@fremontbank.com>
Sent: Tuesday, January 03, 2017 11:22 AM
To: Chris Stiles
Subject: [BULK] [EXTERNAL] Test Message - High-Balance Purchase Special for 2017



Dear Broker Partner,

For much of 2016, Fremont Bank offered our broker community an attractive High-Balance purchase special of 50bps. Based on your feedback, the purchase special pricing helped to close the deal for many of your clients. As of January 3rd, we've discontinued the purchase special, but for good reason – we've embedded the 50bps pay-up in our base pricing, effectively **improving our High-Balance pricing** for Cash Out Refinance and Purchase transactions!

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We hope the improved pricing attracts more clients in 2017 as we grow our partnership together. For more information on the new pricing and product details, please refer to our rate sheets or contact your Fremont Bank account executive. They will be happy to assist you.

Happy New Year!

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